

## PARTNERS

VAMED is able to offer high-quality, practice-oriented education and training programs not only through using experts from VAMED, but also experts from its international partner network. This network is composed of top accredited health institutions and universities throughout the world, including:



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## INTERNATIONAL EDUCATION & TRAINING PROGRAMS



» Providing know-how for sustainable, high-quality health services «

[www.vamed.com/training](http://www.vamed.com/training)



## VAMED TRAINING EXPERTISE

According to a 2015 World Health Organization estimate, the world needs more than 7 million additional skilled healthcare professionals, especially given the acute shortages in Latin America, Southeast Asia and Africa. To fill this large gap in qualified healthcare professionals, VAMED has carried out education and training programs since 2014 in countries throughout the world, such as China, Gabon, Malaysia, Mongolia and the United Kingdom.

VAMED's strength in this field lies in its hands-on experience of over 30 years, covering the entire lifecycle of healthcare facilities, as well as its international partner network, which is the source for the programs' trainers and lecturers. Comprised of top academics, practitioners and executives in all healthcare fields, this network ensures that the knowledge and skills each program participant gains enables them to deliver high-quality health services and thus saves lives.



## PROGRAMS

VAMED programs aim to address the need for qualified personnel, especially those with specialized expertise, such as in rehabilitation, medical imaging, maternal and neonatal care or in hospital management, just to name a few.

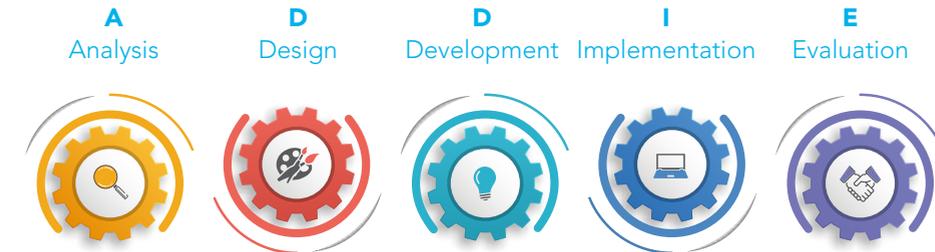
One of VAMED's new initiatives is the establishment of training centers to train a country's healthcare workforce in the areas where know-how is lacking. Through close cooperation with local stakeholders and a local university, a training center aims to provide a sustainable training framework to ensure a continuous supply of qualified healthcare professionals for the country's healthcare sector.

In terms of types of programs, VAMED offers short clinical and technical training, as well as highly practice-oriented programs in the form of observerships and mentoring. Observerships, taking place at a VAMED healthcare facility or at a healthcare facility of a VAMED partner, are programs that allow healthcare professionals to observe the most up-to-date procedures and learn specific skills. Mentoring programs feature experts from VAMED or a VAMED partner who observe healthcare professionals in their daily work and offer feedback to improve their knowledge and skills. In addition to these innovative programs, VAMED offers academic programs at the postgraduate level in cooperation with leading universities throughout the world.

The entire program catalogue, as well as other information, can be found on the VAMED website: [www.vamed.com/training](http://www.vamed.com/training).

## PROGRAM STRUCTURE

Most programs are comprised of short courses that take place over a few days to several weeks. Observership and mentoring programs are usually 2 to 8 weeks in duration. To determine the current and long-term needs of each client, and thus which programs are needed, an on-the-ground assessment is carried out, allowing VAMED to offer an optimum training package. All VAMED courses and programs are developed and carried out using the following approach:



### THESE PROGRAMS CAN BE OFFERED ON VARIOUS LEVELS:

#### BASIC LEVEL

- Clinical and non-clinical staff

#### SPECIALIST LEVEL

- Doctors
- Nurses
- Therapists
- Technicians

#### LEADERSHIP LEVEL

- Managers
- Head doctors
- Head nurses

## OUR MISSION

- Q** ▶ Quality through world renowned partners and continuous evaluation of our programs
- U** ▶ Universality through an extensive portfolio of training courses at all levels in healthcare
- E** ▶ Excellence through our track record of successful training projects worldwide
- S** ▶ Sustainability through the empowerment of local healthcare professionals
- T** ▶ Tangibility through the clear benefits gained from our training abroad, on site or online

## VAMED

VAMED implements healthcare projects and provides services for hospitals and other healthcare facilities on a global basis.

With its portfolio of services and over 900 realized projects around the globe, VAMED covers the entire range of healthcare, from wellness and preventative medicine via medical care and nursing to aftercare and rehabilitation. Its primary focus is on quality, from which both patients and healthcare staff can benefit. Clients also benefit from a key VAMED strength – its ability to offer customized solutions from a single source.

## MARKET POSITION

Operating in more than 88 countries on 5 continents, VAMED provides specialized services on a worldwide scale. The breadth of services, which includes project development and total operational management, has enabled VAMED to stand out among its competitors and secure its leading position. VAMED is Austria's leading private provider of rehabilitation services and, through VAMED Vitality World, the company is also Austria's largest operator of thermal spas and health resorts. Moreover, VAMED's use of innovative approaches, such as the development of PPP (public private partnerships) models and the use of international financial engineering, ensures that it can provide its clients services that are both efficient and cutting-edge. Today, the VAMED group generates a volume of business of € 2.2 billion.

## SERVICES

### SERVICE BUSINESS

- Total operational management
- Facility management
- Logistics/procurement
- IT solutions/information systems
- Quality management
- Education & training programs

### PROJECT BUSINESS

- Project development
- Consulting
- Planning
- Project management & construction
- Financial engineering

